



Lisa Masterson
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&
Present...

HAFA and The *NEW* Fannie Mae & Freddie Mac Short Sale Program

*Get Informed...Updated Guidelines
Effective August 1, 2010!*

In this class, you will learn.....

- ▶ **Side-by-side Comparison** of HAFA, Fannie Mae & Freddie Mac Programs
- ▶ The **Right** Short Sales to pursue & How to **Close Them!**
- ▶ How to **Work with the Bank** & Make it Happen
- ▶ What the **Banks are Looking For** from You
- ▶ How to have the bank **Send you Referrals**
- ▶ How to get People in **Default** to **Talk to You**



Thursday, August 5, 2010

9:00am – 11:30am

**East Valley Association
of REALTORS®**

Yucaipa Office

12592 California Street, Yucaipa, CA 92399



Bob McManus, America's Real Estate Coach has personally trained thousands of Real Estate Agents and has more than 20 years of experience and leadership in real estate and mortgage financing. Bob has personally closed hundreds of tough transactions. Bob is a licensed Real Estate Broker so the information is directed toward what agents need to do to close transactions and get paid. Bob's information will arm you with the most up-to-date knowledge, strategies and straightforward real answers you need **NOW**. He will show you how to put more **MONEY IN YOUR POCKET!**

Call Today or Register Via Email!

909-792-4818

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RSVP
By 8/3

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